


































NOW LET'S ACTUALLY COMPARE APPLES TO APPLES

<i>The Questions you may want to ask your vendor</i>	VIP	Other Vendors (circle one)
<ul style="list-style-type: none"> Do you understand & comply with the new ANSI I-14.1 window cleaning safety standard? 		 
<ul style="list-style-type: none"> Can you facilitate and schedule the OSHA required inspections of your window cleaning system? 		 
<ul style="list-style-type: none"> Do you have IWCCI certified window cleaners? 		 
<ul style="list-style-type: none"> Will you ensure proper rigging with a full-time Compliance Manager? 		 
<ul style="list-style-type: none"> Do you have a spotless OSHA record? 		 
<ul style="list-style-type: none"> Do you provide the required written assurances of safety compliance? 		 
<ul style="list-style-type: none"> Do you provide a written safety plan for your high-rise accounts? 		 
<ul style="list-style-type: none"> Do you hold weekly safety training meetings? 		 
<ul style="list-style-type: none"> Are your employees uniformed with signed trucks? 		 
<ul style="list-style-type: none"> Is your office staff knowledgeable of window cleaning industry and customer service oriented? 		 
<ul style="list-style-type: none"> Do you initiate quality control inspections? 		 
<ul style="list-style-type: none"> Can you provide \$5,000,000 worth of liability insurance? 	